

**Publications and Teaching Section
Curriculum Vitae
Donald T. Iannone, D.Div., M.Div., M.A., B.A.
March 10, 2023**

I. PUBLICATIONS

A. Economic Development, Environmental Quality, Sustainable Development

Books and Monographs

- Iannone, Donald, (2002) *Creating Leadership Advantage in Economic Development*, Washington, DC: International Economic Development Council. (Special Report Out-of-Print)
- Iannone, Donald, (2000), *Northeast Ohio Internet Economy: A Strategic Profile*, Columbus, OH: Ohio Urban Universities Program Publication. (Monograph)
- Ercheck, George, Iannone, Donald, and Poole, Kenneth, (1999) *A Guide to Evaluating Business Incentives: Methods and Policy Considerations*, Washington, DC: United States Department of Commerce/NTIS. (Book)
- Iannone, Donald, (1996), *Northeast Ohio's Visitor Industry Cluster: Performance and Outlook*, Columbus, OH: Ohio Urban Universities Program Publication. (Monograph)
- Iannone, Donald, and McKee, Daryl, (1994), *Marketing Communities in the Information Age*, Chicago, IL: American Economic Development Council. (Monograph)
- Iannone, Donald, and Sweet, David, (1987), *Computer Applications in Economic Development*, Chicago, IL: American Economic Development Council. (Monograph)

Book Chapters

- Iannone, Donald (2006) "Economic Development," in *Managing Local Government Services*, Washington, DC: ICMA Press.
- Iannone, Donald (1999), "Economic Development Strategies and Policies," *Local Government Service Handbook*, Washington, DC: ICMA Press.
- Iannone, Donald, (1998) "Financing Brownfields Redevelopment," in *Turning Brownfields into Greenbacks*, Washington, DC: Urban Land Institute Press.

- Iannone, Donald, T., *Commentary on Industry Targeting*, in Bingham, Richard, and Mier, Robert, *Dilemmas of Urban Economic Development Issues in Theory and Practice*, Sage Publications (1997)

Articles and Papers

- Iannone, Donald., T., (August 2020), *A Systems-Based Approach to Overcoming Racism and Catalyzing Local Inclusive Growth for Black Americans*. (Working Paper/Presentation)
- Iannone, Donald, T., (July 2020) *Supply Chain Regionalization, Reshoring, and Foreign Direct Investment in a Rapidly Polarizing World* (Working Paper and Presentation)
- Iannone, Donald, T., (December 2019) *The Religious and Spiritual Cluster: Using the Economic Cluster Model to Define and Analyze the Economic Role of Religion and Spirituality in the U.S.* (Working Paper)
- Iannone, Donald, (2004), "A New Vision for Enabling Youth and Young Adults to Succeed in a Changing Economy," *Initiatives Magazine*. Washington, DC: U.S. Department of Labor.
- Iannone, Donald (2004). "Creating the Seamless Global Economic Development Service Network," *Economic Development America*, Fall 2004.
- Iannone, Donald, and Simons, Robert, (1997), "*Supply and Demand for Brownfields in Great Lakes Cities*" Washington, DC: Urban Land.
- Austrian, Ziona, and Iannone, Donald, "*Cross-Sector Collaboration: The Great Lakes Environmental Center.*" *Metropolitan Universities*, Winter 1997, Volume 8, Number 3, pp. 13-26.
- Iannone, Donald T. 1996. "*Sparking Investment in Brownfield Sites*," *Urban Land*.
- Iannone, Donald T. 1995. "*Redeveloping Urban Brownfields*," *Landlines*, Vol. 7 No. 6, pp. 1-3.
- Iannone, Donald, "*Response: Broader Lessons from Visser and Wright's Research on Professional Economic Development Education*, *Economic Development Quarterly*.1996; 10: 33-38
- Iannone, Donald, (1995) "*Picking Winners and Fixing Losers: A Critique of Industry Targeting in Local Economic Development*", *Great Lakes Geographer Journal*, Volume 2, No. 1.

- Iannone, Donald, (1994) "Economic Development Education: Future Developments & Trends," *Economic Development Review*, Vol. 13, Issue 3.
- Iannone, Donald, "Service and Office Sectors as a Development Opportunity for Canadian Provinces and Communities." *Economic Development Review*, 11, No. 1 (1993), 64-67.
- Iannone, Donald, "Targeting Japanese Automotive Investment for Development," *Economic Development Review*, 7, No. 2 (1990).
- Toth, Kirstin and Iannone, Donald T., "Strategy Building Session for WireNet for the City of Cleveland West Side Economic Development Initiative: Site Prioritization and Selection" (1998). *Urban Publications*. 0 1 2 3 315.
https://engagedscholarship.csuohio.edu/urban_facpub/315
- Toth, Kirstin and Iannone, Donald T., "Brownfield Redevelopment Strategies for Gary, IN," (1999). *Urban Publications*. 0 1 2 3 310.
https://engagedscholarship.csuohio.edu/urban_facpub/310
- Toth, Kirstin and Iannone, Donald T., "Redevelopment Strategies for the Darst Street Site in Peoria, Illinois" (1998). *Urban Publications*. 0 1 2 3 313.
https://engagedscholarship.csuohio.edu/urban_facpub/313
- Toth, Kirstin and Iannone, Donald T., "Strategy Building Session for the Port Authority for Brownfields Redevelopment in Cincinnati and Hamilton County, OH" (1998). *Urban Publications*. 0 1 2 3 314.
https://engagedscholarship.csuohio.edu/urban_facpub/314
- Toth, Kirstin and Iannone, Donald T., "A Report on the Workshop on Benchmarking Best Practices in Brownfield Finance" (1996). *Urban Publications*. 0 1 2 3 317.
https://engagedscholarship.csuohio.edu/urban_facpub/317
- Toth, Kirstin and Iannone, Donald T., "Redevelopment Strategies for the Darst Street Site in Peoria, Illinois" (1998). *Urban Publications*. 0 1 2 3 313.
https://engagedscholarship.csuohio.edu/urban_facpub/313
- Toth, Kirstin and Iannone, Donald T., "Strategy Building Session for the Port Authority for Brownfields Redevelopment in Cincinnati and Hamilton County, OH" (1998). *Urban Publications*. 0 1 2 3 314.
https://engagedscholarship.csuohio.edu/urban_facpub/314
- Toth, Kirstin and Iannone, Donald T., "Redevelopment Strategies for the USX/Cement Plant Site in Duluth, Minnesota," (1999). *Urban Publications*. 0 1 2 3 312. https://engagedscholarship.csuohio.edu/urban_facpub/312

- Iannone, Donald T., "An Assessment of the Costs, Benefits, and Overall Impacts of the State of Ohio's Economic Development Programs: Final Report" (1999). *Urban Publications*. 0 1 2 3 278., https://engagedscholarship.csuohio.edu/urban_facpub/278
- Iannone, Donald T., "An Assessment of the Costs, Benefits, and Overall Impacts of the State of Ohio's Economic Development Programs: Executive Summary" (1999). *Urban Publications*. 0 1 2 3 377. https://engagedscholarship.csuohio.edu/urban_facpub/377
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, Fond du Lac Band, Chippewa Indian Bands, Minnesota, (1998) (Workshop and Technical Report), <http://www.fdlrez.com/>
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, Tribal Council of the Grand Traverse Band of Ottawa & Chippewa Indians, (1998) (Workshop and Technical Report) <http://www.gtbindians.org/>
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, Menominee Indian Tribe of Wisconsin, (1998) (Workshop and Technical Report) <https://menominee-nsn.gov/>
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, Oneida Nation, Green Bay, Wisconsin, (1997) (Workshop and Technical Report) <https://oneida-nsn.gov/resources/environmental/>
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, Red Cliff Band of the Lake Superior Chippewa, (1997)(Workshop and Technical Report), <https://www.redcliff-nsn.gov/>
- Iannone, Donald, T., Janssen, Derk, and Olson, Patricia, Tribal Integrated Environmental Management, St. Croix Chippewas of Wisconsin, (1997)(Workshop and Technical Report), <http://www.stcciw.com/>
- Iannone, Donald T. and Austrian, Ziona, "Geauga County Growth Forecast: Study of Expected Trends to the Year 2005" (1994). *Urban Publications*. 0 1 2 3 287. https://engagedscholarship.csuohio.edu/urban_facpub/287
- Iannone, Donald T.; Austrian, Ziona; and Wolf, Adina Swirski, "World Class Region Initiative: NortheastOhioEconomy.com" (2000). *Urban Publications*. 0 1 2 3 275. https://engagedscholarship.csuohio.edu/urban_facpub/275
- Prestegaard, Dean M.; Wolf, Adina Swirski; Iannone, Donald T.; and Austrian, Ziona, "An Assessment of the Ohio Thomas Edison Program" (1998). *Urban Publications*. 0 1 2 3 279. https://engagedscholarship.csuohio.edu/urban_facpub/279

- Post, Charles; Iannone, Donald T.; and Austrian, Ziona, "Measuring the Regional Economic Impact of the Port of Cleveland's Maritime Operations" (1997). *Urban Publications*. 0 1 2 3 285. https://engagedscholarship.csuohio.edu/urban_facpub/285

B. Spirituality and Religion

Books

- Iannone, Donald, T., (2021), *Cosmic Encounters*, Wisdom Work Press, Cleveland, Ohio
- Iannone, Donald, T., (2020), *In Sacred Relationship: A Spiritual Compass for Today's Turbulent Times Inspired by Lakota Wisdom*, Blurb Publishing, San Francisco, CA. (Book)
- Iannone, Donald, T., (2020), *Digital Spirituality, Its Rise and What It Means for Spiritual Identity, Belief and Practice*, Kindle Direct Publishing/Amazon.com (Book)
- Iannone, Donald, T., (2019), *The Sacred Family Circle, A Celebration and Healing Meditation*, Blurb Publishing, San Francisco, CA (Private book)

Articles and Papers

- Iannone, Donald, T., (Spring 2021) Two Faces of Digitality Spirituality, *Kosmos Journal*. Link: https://www.kosmosjournal.org/kj_article/the-two-faces-of-digital-spirituality/
- Iannone, Donald, T., (December 2019) *The Religious and Spiritual Cluster: Using the Economic Cluster Model to Define and Analyze the Economic Role of Religion and Spirituality in the U.S.*

C. Public Health and Economics

Articles and Papers

- Iannone, Donald, T., (May 2020) COVID-19: New Fiscal Realities for State and Local Governments, LinkedIn Publication, <https://www.linkedin.com/pulse/covid-19-response-recovery-don-iannone-d-div-m-div-m-a/>
- Iannone, Donald, T., Kosmos December 2020 Vaccine Poll Report, Kosmos Consulting and Research, (December 2020) (Technical Report), <https://www.dropbox.com/home/COVID-19%20Vaccine%20Report>
- Iannone, Donald, T., (May 2020), We Must Reopen the U.S. Economy, but We Must Be Prepared to Successfully Manage the COVID-19 Virus Spread, LinkedIn Publication, <https://www.linkedin.com/pulse/we-must-reopen-us-economy-prepared-successfully-virus-don/>

- Iannone, Donald, T., (May 2020), Deeper Lessons from COVID-19, LinkedIn Publication, <https://www.linkedin.com/pulse/covid-19-learn-grow-series-don-iannone-d-div-m-div-m-a-/>
- Iannone, Donald, T., (April 2020), Perspectives on the U.S. Employment Situation Relative to the COVID-19 Crisis, LinkedIn Publication, <https://www.linkedin.com/pulse/perspectives-us-employment-impact-covid-19-crisis-don/>
- Iannone, Donald, T., (April 2020), U-Shaped Recovery Foreseen by Global CEOs, LinkedIn Publication, <https://www.linkedin.com/pulse/u-shaped-recovery-foreseen-global-ceos-don/>
- Iannone, Donald, T., (April 2020), How many years do you think the coronavirus outbreak will last?, LinkedIn Publication, <https://www.linkedin.com/pulse/how-many-years-do-you-think-coronavirus-outbreak-last-don/>
- Iannone, Donald, T., (March 2020) Thoughts on Coping with Today's World, LinkedIn Publication, <https://www.linkedin.com/pulse/thoughts-coping-todays-world-don-iannone-m-div-m-a-/>

D. Photography and Poetry

Photography Publications, Exhibitions, and Interviews

- Iannone, Donald, T., (2021), Spirit of Place in Auburn Lakes (Photo Book), Wisdom Works Press, Chagrin Falls, Ohio
- Iannone, Donald, T., (2021), Spirit of Place in Auburn Lakes, Permanent Exhibit, Auburn Lakes Clubhouse, Auburn Township, Ohio
- Iannone, Donald, T., (2018) Artistic Works Interview, Wake Up and Live Studios, Cleveland, Ohio, <https://www.youtube.com/watch?v=mUMtypWKqBQ>
- Iannone, Donald, T., (2014) Artistic Works Interview, Wake Up and Live Studios, Cleveland, Ohio, https://www.youtube.com/watch?v=_0ufwO1TLek
- Iannone, Donald, (2017), *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems*, Cleveland, OH: Wisdom Work Publishing. (Book)
- Iannone, Donald, T., Encountering the Soul of Cleveland Photography Exhibition, Joint Show with Stuart Pearl, Beachwood Branch of Cuyahoga County Library (2014)
- Iannone, Donald, T. *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems* (Photography Exhibition), Old Stone Church, Cleveland, Ohio, (2012)

- Iannone, Donald, T. *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems* (Photography Exhibition) West Shore Unitarian Church, Rocky River, Ohio, (2012)
- Iannone, Donald, T. *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems* (Photography Exhibition), Notre Dame College, South Euclid, Ohio, (2012)
- Iannone, Donald, T. *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems* (Photography Exhibition), Human Trafficking Collaborative of Greater Cleveland, Sponsored by the U.S. Federal Bureau of Investigation, Cuyahoga County Sheriff's Office, City of Cleveland Police Department, Terminal Tower, Cleveland, Ohio, (2012)
- Iannone, Donald, T. *Speaking Out About the Unspeakable: Human Trafficking Photographs and Poems* (Photography Exhibition), Notre Dame College, South Euclid, Ohio, (2012)
- Iannone, Donald, (2014), *Encountering the Soul of Cleveland: Images Conveying Cleveland's Sense of Place*. Cleveland, OH: Wisdom Work Publishing. (Book)
- Iannone, Donald, (2010), *Spring Promises: Images and Poems about Hope and Renewal*. Cleveland, OH: Wisdom Work Publishing. (Book)
- Iannone, Donald, (2009), *Winter Spirit: Photography and Poetry Honoring the Winter Season*. Cleveland, OH: Wisdom Work Publishing. (Book)

Poetry Publications, Lectures, and Readings

- Iannone, Donald (2018), *Cancer as Spiritual Teacher, Poems on Walking the Healing Path*, Kindle Direct Publishing/Amazon.com (Book)
- Iannone, Donald (2016), *Poetic and Philosophical Reflections on Economic Development*, Charleston, SC: BookSurge/Amazon.com (Book)
- Iannone, Donald (2014), *Chasing Cosmic Butterflies*, Charleston, SC: BookSurge Publishing/Amazon.com (Book)
- Winter Spirit Book Poetry Lecture and Reading, (2010), Cleveland Clinic Arts and Medicine Institute, Cleveland, Ohio.
- Winter Spirit Book Poetry Lecture and Reading, (2010), Hospice of the Western Reserve, Cleveland, Ohio.
- Poetry Reading at the Literary Café, Cleveland, Ohio, (May 2007), <https://www.youtube.com/watch?v=0I7JtJyBVc0>

- Iannone, Donald (2007), *Walks in Life's Sacred Garden: Poems for Healing and Spiritual Growth*, Charleston, SC: BookSurge Publishing/Amazon.com. (Book)
- Iannone, Donald (2005), *Stilling the Waters: Poems about Finding Peace and Meaning*, Second Printing, Charleston, SC: BookSurge Publishing/Amazon.com. (Book)

II. ACADEMIC TEACHING, PROFESSIONAL TRAINING, AND INVITED LECTURES

- Dissertation Supervisor, Transcontinental University, 2022-2023, Columbus, Ohio:
 - Andrews Ayiku, Ghana, 2022-2023
 - Franky Camilleri, Malta, 2022-2023
- Applications of Systems Thinking, (Winter 2021), Transcontinental University, Columbus, Ohio, (PhD in Business Course)
- Digital Spirituality: A Guided Tour for Wisdom Seekers, Shadybrook Lecture Series, (January 2021) Mayfield Village, Ohio. (Lecture)
- In Sacred Relationship: A Guided Tour for Wisdom Seekers, Shadybrook Lecture Series, (December 2020), Mayfield Village, Ohio. (Lecture)
- Digital Spirituality: A Guided Tour for Wisdom Seekers, Philosophical Research Society, (Fall 2020) Los Angeles, CA (7-week course). To be offered again in 2021. (Course)
- Iannone, Donald., T., (August 2020), A Systems-Based Approach to Overcoming Racism and Catalyzing Local Inclusive Growth for Black Americans. International Economic Development Council, Washington, DC, (Working Paper/Presentation)
- Iannone, Donald, T., (July 2020) Supply Chain Regionalization, Reshoring, and Foreign Direct Investment in a Rapidly Polarizing World, International Economic Development Council, Washington, DC, (Working Paper/Presentation)
- The Art of the Essay, University of Philosophical Research, Los Angeles, CA, (2014-2018). (Undergraduate writing course).
- Director, Ohio Basic Economic Development Course, Ohio Economic Development Association, Columbus, Ohio, 1991-1997. (Professional education course).
- Industry Targeting and Economic Development Analysis, with David C. Sweet, College of Urban Affairs, Cleveland State University, 1990-1998. (Graduate level course).

- Economic Development Policy and Practice, College of Urban Affairs, Cleveland State University, Cleveland, Ohio, 1990-1998. (Graduate level course).
- International Trade, Economic Development Institute, University of Oklahoma, Norman, OK., 1988-1993 (Professional education course).
- Foreign Direct Investment, University of Oklahoma, Norman, OK., 1988-1994. (Professional education course).
- Workforce Development Policy and Strategy, University of Oklahoma, Norman, OK., 1991-1995. (Professional education course).
- Strategic Planning for Economic Development, University of Oklahoma, Norman, OK., 1990-1998. (Professional education course).
- Strategic Planning for Economic Development, International Economic Development Council, Washington, DC, 1996-1999. (Professional education course).
- Strategic Planning for Economic Development, Ohio Basic Economic Development Course, Ohio Economic Development Association, Columbus, Ohio, 1990-1997. (Professional education course).
- Economic Development Incentives, Government Finance Officers Association, Washington, DC, 1991-1994. (Professional education course.)
- Economic Development Policy and Leadership, International City and County Management Association, Washington, DC, 1994. (Professional education course).
- Economic Development Leadership, Economic Development Institute, University of Oklahoma, Norman, OK, 1999-2000. (Professional education course).

III. MENTORING, ADVISING AND COACHING

- Advised a Kenyan student on his Ph.D. dissertation, “A Metaphysical Perspective on Treatment and Prevention in Community Health Education”. (January-May 2021)
- Provided life purpose coaching and spiritual care to dozens of cancer patients and their families at Cleveland Clinic Cancer Institute. (2017-present)
- Coached dozens of economic development professionals and executives across the United States, 1996-Present.
- Coached dozens of students and writers on their writing voice, style and creativity, 2014-Present.

- Supervised and mentored 72 Masters and PhD students at Cleveland State University's College of Urban Affairs during my 14-year tenure at the university.
- Served as a Thesis Advisor for 41 students graduating from the University of Oklahoma's Economic Development Institute, 1990-1998.

IV. MEDIA INTERVIEWS (SELECTED)

- Partnership seeks to pump up Ashtabula's economy, By Jay Miller, Crain's Cleveland Business, January 16, 2016
- AT STAKE: TAXES, JOBS AND SCHOOLS ABATEMENT DEBATE OFFERS NO EASY ANSWERS, Plain Dealer, The (Cleveland, OH) - June 15, 1997
- LORAIN HAS TALE OF HAVES, HAVE-NOTS, Plain Dealer, The (Cleveland, OH) - July 5, 1992
- GET OUTTA TOWN, SKEPTICS TELL TOURISM RESEARCH FIRM CRITICS SAY TOURISM REPORT TAKES WRONG TURN IN LORAIN, Plain Dealer, The (Cleveland, OH) - May 23, 1993
- HIGH-FLYING STAKES AT HOPKINS BIGGER, BUSIER AIRPORT WOULD BOOST CLEVELAND'S ECONOMY, Plain Dealer, The (Cleveland, OH) - May 5, 1996
- MOVING FREIGHT IS NOT A FORTE LACK OF INTERNATIONAL CARGO CONNECTIONS HURTS HOPKINS, Plain Dealer, The (Cleveland, OH) - May 8, 1996
- SOME CHAFE AT REINING IN TAX BREAKS, Plain Dealer, The (Cleveland, OH) - July 14, 1991
- MANAGING MAIN ST. CHAGRIN FALLS MERCHANTS, RESIDENTS JOIN IN EFFORTS TO SERVE DAILY CUSTOMERS, NOT JUST LEGIONS OF WEEKEND `CONE LICKERS', Plain Dealer, The (Cleveland, OH) - June 23, 1997
- THEY'RE BROILING OVER BURGER LOCATION FIGHT WITH FAST-FOOD CHAIN OVER; RESIDENTS ADMIT REZONING DEFEAT, Plain Dealer, The (Cleveland, OH) - July 27, 1995
- HEAR CLEVELAND'S ARCHITECTURE, By Don Iannone, Plain Dealer, The (Cleveland, OH) - February 10, 1996 (Opinion Editorial)
- PARMA UNVEILS PLAN TO SEE WHAT DEVELOPS IN THE FUTURE, Plain Dealer, The (Cleveland, OH) - May 1, 1996
- WESTBROOK SEEKS COMPROMISE HE WANTS TO HEAD OFF TAX BREAK REFERENDUM, Plain Dealer, The (Cleveland, OH) - January 28, 1997

- LIST TOUTS CLEVELAND'S BUSINESS CLIMATE, Plain Dealer, The (Cleveland, OH) - November 4, 1997
- SUBURBIA'S RING GROWS WIDER MEDINA AND PORTAGE COUNTIES ARE LEADING THE REGION WITH THEIR GROWTH, AND THEY'RE DEALING WITH THE CHALLENGES THAT EXPANSION BRINGS, Plain Dealer, The (Cleveland, OH) - November 30, 1997
- CSU STUDY ENCOURAGES LESS USE OF OHIO'S ENTERPRISE-ZONE LAWS
• Plain Dealer, The (Cleveland, OH) - March 23, 1999
- On the blog, By Don Iannone, Plain Dealer, The (Cleveland, OH) - February 2, 2009
- CLEVELAND HAS A MULTIPART COMEBACK CITY STRATEGY, By Don Iannone,
• Plain Dealer, The (Cleveland, OH) - January 21, 1995 (Opinion Editorial)
- PLOTTING A NEW PLAYBOOK, By Don Iannone, Plain Dealer, The (Cleveland, OH) - November 11, 1995 (Opinion Editorial)
- SAY THANKS FOR THE CITIES, By Don Iannone, Plain Dealer, The (Cleveland, OH) - November 23, 1995 (Opinion Editorial)
- CORPORATE TAX BREAKS SCRUTINIZED CRITICS BELIEVE ENTERPRISE ZONES NOT WORTH PRICE, Plain Dealer, The (Cleveland, OH) - May 11, 1998
- OTHER LOSSES COULD FOLLOW IN WAKE OF BP MERGER, Plain Dealer, The (Cleveland, OH) - August 16, 1998
- BREAKS ON TAXES MAY GET BRAKES AVON COUNCILMAN WANTS TO END CYCLE OF ABATEMENTS, Plain Dealer, The (Cleveland, OH) - July 6, 1999
- 'Comeback City' fights old-shoe image, Plain Dealer, The (Cleveland, OH) - October 14, 2001
- GET OUTTA TOWN, SKEPTICS TELL TOURISM RESEARCH FIRM CRITICS SAY TOURISM REPORT TAKES WRONG TURN IN LORAIN, Plain Dealer, The (Cleveland, OH) - May 23, 1993
- CLEVELAND FINDS ITSELF GROWING OUT OF SITES CITY PUTS TOGETHER A LIST OF LAND PARCELS AVAILABLE FOR DEVELOPMENT AS COMMERCIAL AND INDUSTRIAL PARKS, Plain Dealer, The (Cleveland, OH) - January 14, 1996
- AT STAKE: TAXES, JOBS AND SCHOOLS ABATEMENT DEBATE OFFERS NO EASY ANSWERS, Plain Dealer, The (Cleveland, OH) - June 15, 1997

- Lake Invests in New Businesses, Plain Dealer, The, September 8, 1985
- Greater Cleveland's Automotive Future, Plain Dealer, The, July 1, 1990
- State Economic Development Leadership Award by Don Iannone, Plain Dealer, The (Cleveland, OH) - January 6, 1995
- AUTOS, STEEL STILL DRIVE LORAIN COUNTY ECONOMY, Plain Dealer, The (Cleveland, OH) - March 16, 1997
- APPLICANT LANDS IN RIGHT PLACE PAINESVILLE'S NEW COMMUNITY RELATIONS DIRECTOR SAYS CITY'S DOWNTOWN IS 'AN ABSOLUTE GEM'
- Plain Dealer, The (Cleveland, OH) - July 27, 1998
- City of Beachwood studies its place in information age, Plain Dealer, The (Cleveland, OH) - September 29, 2001
- Weblogs on watch for lifestyle trends, Plain Dealer, The (Cleveland, OH) - July 26, 2004
- Bratenahl resident pushes billboards, Plain Dealer, The (Cleveland, OH) - January 13, 2013
- RETAIL A BOON TO CITY MENTOR FINDS BOOST IN SALES, Plain Dealer, The (Cleveland, OH) - May 6, 1995
- Beachwood delivers plan to build tech resources, Plain Dealer, The (Cleveland, OH) - October 2, 2001
- TOP COMPANIES BUY THEIR WAY TO SALES GROWTH, Plain Dealer, The (Cleveland, OH) - June 23, 1995
- When Cleveland becomes Splitsville, we can cope Region learns to move on after companies leave town, Plain Dealer, The (Cleveland, OH) - June 27, 2002
- WESTLAKE KMART GETS THUMBS DOWN RETAILER LIKELY TO SUE OVER RIGHT TO BUILD SUPERSTORE, Plain Dealer, The (Cleveland, OH) - July 8, 1994
- CSU TO STUDY BROWNFIELDS WITH \$300,000 EPA GRANT, Plain Dealer, The (Cleveland, OH) - June 21, 1995
- Economic development veteran talks at YSU, Vindicator, Youngstown, Ohio, June 27, 2017
- MFG to host job fair to fill 50 spots, Star Beacon (Ashtabula, OH). 06/02/2015.